



**FORM NL-36- BUSINESS -CHANNELS WISE**

**UNITED INDIA INSURANCE COMPANY LIMITED**

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<b>Report Version: 1</b>									
Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	32,85,989	2,24,226.71	1,17,07,279	7,97,308.43	32,55,278	2,25,379.52	1,15,22,591	7,76,877.77
2	Corporate Agents-Banks	57,038	1,068.81	1,83,704	6,196.03	55,001	1,766.00	1,97,359	9,160.74
3	Corporate Agents -Others	7,989	727.99	22,634	2,811.36	7,516	550.48	56,859	5,111.58
4	Brokers	17,45,427	1,77,444.77	64,21,957	6,05,510.08	12,04,275	1,39,534.16	35,75,496	4,88,144.57
5	Micro Agents	0	0.00	0	0.00	0	0.00	0	0.00
6.a	Direct Business:Officers/Employees	698	2,808.71	2,841	15,692.92	797	4,180.68	3,333	7,504.30
6.b	Direct Business:Online (Through Company Website)	4,532	412.46	23,360	1,865.21	5,605	391.06	24,387	1,424.05
6.c	Direct Business:Others	85,415	46,977.85	3,35,634	3,76,205.56	99,499	1,91,260.11	3,95,051	6,46,759.51
7	Common Service Centres(CSC)	12	0.29	143	1.72	54	0.71	364	5.73
8	Insurance Marketing Firm	6,144	361.44	11,382	1,191.98	1,483	250.53	6,691	1,161.55
9	Point of sales person (Direct)	92,062	5,116.16	3,29,755	16,772.87	95,731	4,920.15	2,77,866	12,094.67
10	MISP (Direct)	4,348	765.35	24,367	3,671.85	13,496	1,523.41	60,675	5,200.07
11	Web Aggregators	4,51,093	9,560.01	17,15,846	36,454.82	3,78,215	9,210.22	11,82,251	31,032.02
12	Referral Arrangements	0	0.00	0	0.00	0	0.00	0	0.00
13	Others								
	Govt Schemes	20	1,04,784.95	49	1,41,590.36	22	75.20	22	75.20
	MOU	0	-0.09	5	13.43	117	30.70	117	30.70
	Business associates	188	1,110.90	681	1,928.19	147	713.20	147	713.20
	Total (A)	57,40,955	5,75,366.31	2,07,79,637	20,07,214.81	51,17,236	5,79,786.13	1,73,03,209	19,85,295.66
14	Business outside India (B)	0	0.00	0	0.00	0	0.00	0	0.00
	Grand Total (A+B)	57,40,955	5,75,366.31	2,07,79,637	20,07,214.81	51,17,236	5,79,786.13	1,73,03,209	19,85,295.66

Note:

(a). Premium means amount of premium received from business acquired by the source

(b). No of Policies stand for no. of policies sold

(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable